

## **DOUGLAS A. DAWSON**

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**Doug is the owner and president of a successful telecom consulting firm with over 750 clients. Doug successfully improves clients' profitability in a competitive environment.**

<b>2012 to date</b>	<b><u>YAVAPAI REGIONAL CAPITAL, INC.</u></b>	<b>Cave Creek, AZ</b>
	Principal and Board member of a PPP advisory and financing group.	
<b>1997 to date</b>	<b><u>CCG CONSULTING</u></b>	<b>Punta Gorda, FL</b>
	Founder of CCG, a full-service telecom consulting firm that provides financial, strategic, engineering, regulatory and operational assistance to carriers. Doug is in charge of all consulting at the firm, which specializes in financial and strategic planning.	
<b>1991-1997</b>	<b><u>JOHN STAURULIKIS INC.</u></b>	<b>Seabrook, MD</b>
	Director of Special Projects. Helped launch numerous ISPs and long distance companies. Performed numerous cost of service studies for telcos.	
<b>1984-1991</b>	<b><u>CP NATIONAL</u></b>	<b>Walnut Creek, CA</b>
	In charge at headquarters of accounting, engineering, and regulatory functions at various times. Oversaw the acquisition and integration of numerous utilities into the company.	
<b>1981-1984</b>	<b><u>SOUTHWESTERN BELL CORPORATION</u></b>	<b>St. Louis, MO</b>
	Oversaw relations with smaller telephone companies. Worked on rate cases for all SBC states.	
<b>1978-1981</b>	<b><u>JOHN STAURULIKIS INC.</u></b>	<b>Dallas, TX</b>
	Performed separations and traffic studies for small telephone companies.	
<b>1975-1978</b>	<b><u>LITTON INDUSTRIES</u></b>	<b>College Park, MD</b>
	Test technicians for naval telecom systems.	
<b>1973-1975</b>	<b><u>CONTROL DATA CORPORATION</u></b>	<b>Rockville, MD</b>
	Test technician for optical character readers and Metro fare card machines.	

### **Academic and Other**

- University of Maryland, BS in Accounting – 1978
- University of California at Berkeley, MS in Mathematics – 1985