

## ROBERT L. WAGNER

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Rob Wagner is a domestic and international privatization, public-private partnership, financial services, and capital market professional with experience in micro, small business, and corporate finance, mortgage banking, financial sector development/training, capital sourcing, strategic planning, and business analysis.

<b>2009 to date</b>	<b><u>YAVAPAI REGIONAL CAPITAL, INC.</u></b>	<b>Cave Creek, AZ</b>
	Principal, Founder, and Board member of a PPP advisory and financing group. Analyzed a wide variety of potential PPP projects in the Western U.S., and led team to create one or more Infrastructure Catalyst Funds to address a key U.S. PPP hurdle.	
<b>2004-2009</b>	<b><u>RIDER WAGNER &amp; ASSOCIATES</u></b>	<b>Amman, Jordan/Cave Creek, AZ</b>
	Principal 2007-2009: Wrote major portions of winning bid for further development of Jordan's PPP program. Also World Bank Advisor to the Government of Jordan regarding design and initial funding of Jordan's PPP program. 2005 – 2006: World Bank Advisor to Jordan's EPC, advising its Chairman and Core Team on all aspects of the sale of the Government's remaining 41.5% stake in Jordan Telecom and part of Jordan Government team overseeing a PPP for a major addition to a water treatment plant.	
<b>2003-2004</b>	<b><u>GENERAL DYNAMICS CORPORATION</u></b>	<b>Cairo, Egypt</b>
	Deputy COP and Expert – E-Applications, Information, and Communications Technology Program	
<b>2001-2003</b>	<b><u>EXECUTIVE PRIVATIZATION COMMISSION (EPC)</u></b>	<b>Amman, Jordan</b>
	In-House World Bank Advisor to EPC Senior Management	
<b>1993-2000</b>	<b><u>CARANA CORPORATION</u></b>	<b>Arlington, VA/Cairo, Egypt</b>
	Senior Associate – Financial industry and development banking consulting	
<b>1988-1993</b>	<b><u>RL WAGNER AND ASSOCIATES</u></b>	<b>McLean, VA</b>
	Principal – Financial industry and economic development consulting	
<b>1980-1988</b>	<b><u>ARTHUR D. LITTLE INTERNATIONAL, INC</u></b>	<b>Cambridge, MA</b>
	Staff Consultant – Latin America/Caribbean development banking	
<b>1978-1979</b>	<b><u>SOLAR ENERGY RESEARCH INSTITUTE</u></b>	<b>Denver, CO/Washington, DC</b>
	Senior Financial Specialist	
<b>1973-1978</b>	<b><u>UNITED BANK OF DENVER</u></b>	<b>Denver, CO</b>
	Vice President, Corporate Banking	
<b>1967-1972</b>	<b><u>JP MORGAN</u></b>	<b>New York, NY</b>
	Assistant Treasurer, International and Domestic Corporate Banking	

### **Academic and Other**

- Pacific Coast Banking School, Seattle, WA – 1977
- JP Morgan Accounting and Finance Training Program, New York, ranked in top 25% of class – 1968
- NY University Graduate School of Business, NY, NY, International finance/accounting – 1967-68
- Yale University, New Haven, Connecticut, B.A. in History – 1967
- Languages: Spanish - Good; French - Fair; German - Limited; Arabic – Basic